

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00203 121320Z

47

ACTION XMB-04

INFO OCT-01 NEA-10 ISO-00 EB-07 /022 W
----- 059272

R 121246Z JAN 76
FM AMEMBASSY KUWAIT
TO SECSTATE WASHDC 4469

UNCLAS KUWAIT 0203

E.O. 11652 N/A
TAGS: BPRO KU
SUBJ: VISIT OF EXIMBANK GROUP

REF:STATE 1621

1. EMBASSY WELCOMES VISIT TO KUWAIT OF EXIMBANK OFFICIALS WILLIAMS, PROCTOR AND WILSON. CONTROL OFFICER FOR VISIT WILL BE CHIEF ECON/COMML SECTION RICHARD W. BOGOSIAN. ALTHOUGH WE HAVE NOT YET BEEN ABLE TO ARRANGE ALL APPOINTMENTS, WE ANTICIPATE NO PARTICULAR DIFFICULTY IN DOING SO.

2. BOGOSIAN HAS DISCUSSED VISIT WITH MORRIS MAGINIS OF YUSUF AL-GHANIM. HE CONFIRMED THAT YAAS HAS BOOKED EXIM OFFICIALS INTO HILTON HOTEL. YAAS WILLING PROVIDE CAR, DRIVER AND OTHER ASSISTANCE IF EXIM GROUP WISHES. FRANKLY, THIS WOULD BE HELPFUL TO EMBASSY WITH ITS LIMITED CAR POOL, BUT EXIM OFFICIALS MAY WISH AVOID YAAS OFFER IN LIGHT NATURE OF DISCUSSIONS WITH THEM SCHEDULED TO TAKE PLACE HERE DURING VISIT. PLEASE ADVISE. IN ANY CASE BOGOSIAN WILL MEET AND ASSIST AT ARRIVAL AND DEPARTURE OF GROUP.

3. AS REQUESTED EXIM GROUP WILL BE BRIEFED SHORTLY AFTER THEIR ARRIVAL AT EMBASSY AND WILL HAVE MEETING WITH CHARGE. MAGINIS BELIEVES DAY AND A HALF SHOULD BE SET ASIDE FOR MEETINGS WITH YAAS. THIS WILL ALLOW MEETINGS WITH OTHERS TO TAKE PLACE AFTERNOONS OF JANUARY 19 AND 21 AND MORNING OF JANUARY 22. BOGOSIAN WISHES HOST SMALL DINNER IN HONOR OF EXIM GROUP AT HIS HOME EVENING JANUARY 20, AND IT LIKELY THAT YAAS WILL ALSO WANT TO HAVE DINNER FOR GROUP, PROBABLY JANUARY 21.

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4. BOGOSIAN WOULD LIKE TO ATTEND EXIM MEETINGS HERE, BUT IN PAST YAA

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AND INDUSTRIAL BANK CHAIRMAN HAVE INDICATED PREFERENCE FOR PRIVATE MEETINGS WITHOUT ATTENDANCE BY EMBOFF. BELIEVE WE SHOULD DEFER TO DESIRE OF LOCAL BUSINESSMEN IN SUCH INSTANCES, ALTHOUGH EMBASSY WOULD APPRECIATE OPPORTUNITY DISCUSS EXIM ACTIVITIES WITH LOCAL COMPANIES PRIOR TO DEPARTURE BY VISITORS.

5. EMBASSY ALSO BELIEVES IT IMPORTANT TO NOTE THAT BY NOW SEVERAL MEETINGS HAVE TAKEN PLACE BETWEEN EXIM OFFICIALS, INCLUDING FORMER CHAIRMAN CASEY, AND INDUSTRIAL BANK OFFICIALS. WE CONSIDER IT IMPORTANT FOR EXIM GROUP TO HAVE FAIRLY PRECISE PROPOSALS TO MAKE AND ALSO TO BE IN POSITION TO REACT WITH SOME AUTHORITY TO POSSIBLE PROPOSALS BY INDUSTRIAL BANK. FOR EXAMPLE, ONE IDEA THAT HAS BEEN SUGGESTED IN PAST HAS BEEN THAT IBK DEPOSIT KUWAITI DINARS WITH EXIM; POSSIBLE IT MAY BE RAISED AGAIN.

6. REGRET ONLY OTHER FLIGHT FROM IRAN ON JANUARY 22 LEAVES AFTER RPT AFTER IR 600.
MAU

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 12 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KUWAIT00203
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760010-0736
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760166/aaaacgzy.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 1621
Review Action: RELEASED, APPROVED
Review Authority: blochd0
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUN 2004 by barnescd>; APPROVED <10 NOV 2004 by blochd0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT OF EXIMBANK GROUP
TAGS: BPRO, KU
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006